



ANTICIPATING FUTURE SKILLS SERIES

Wholesale Trade

The Wholesale Trade industry engages in the purchase and on-selling of goods, without significant transformation, to businesses. It also includes the commission-based buying and/or the commission-based selling of goods on behalf of others for a commission or fee without taking title to the goods.



By 2025-26, it is projected that there will be:

71,883 people employed in this industry in Queensland

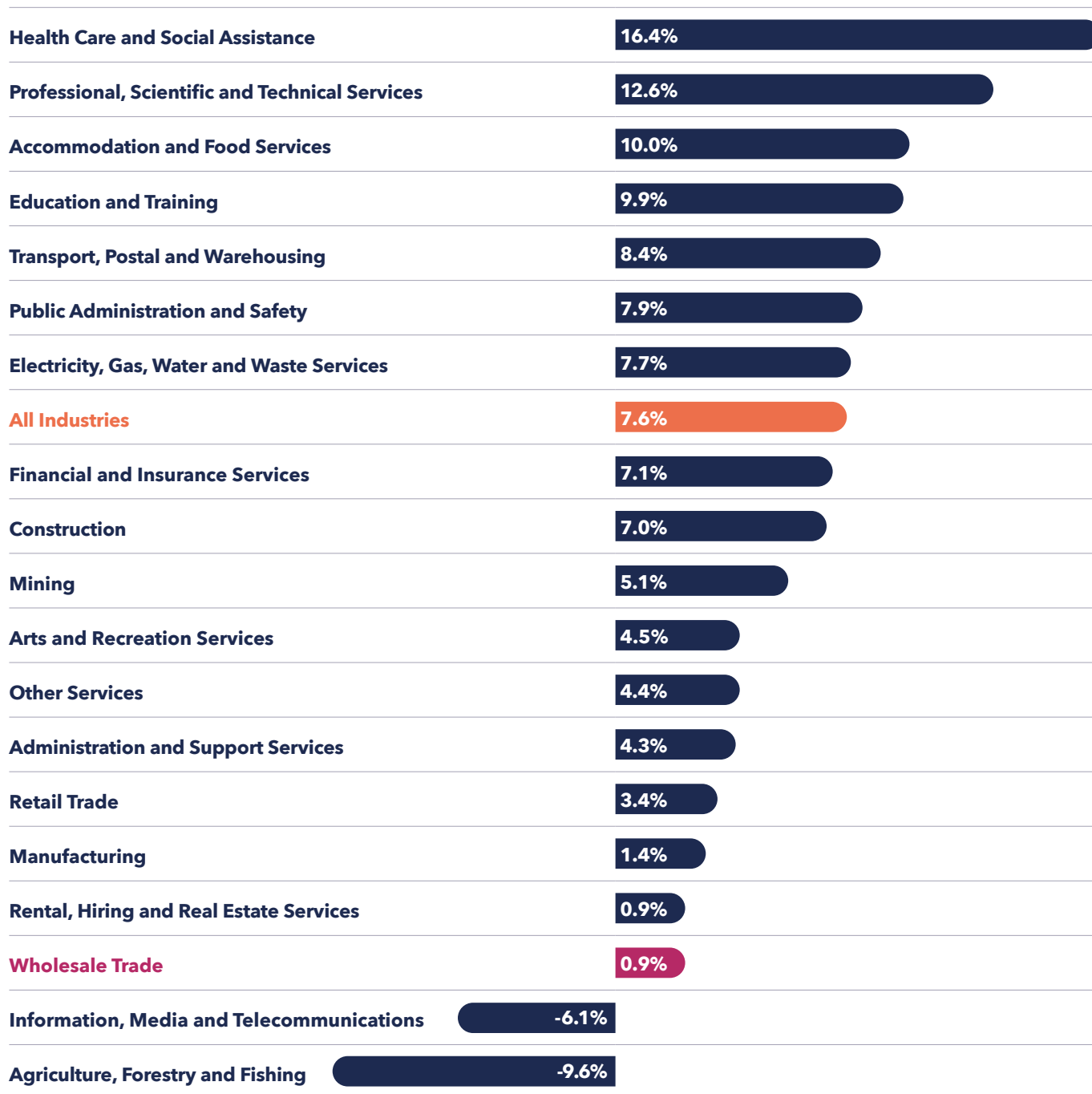
+623 additional people employed since 2021-22

By 2025-26, the four largest Wholesale Trade subdivisions will be:

| Subdivision | People employed | % of industry workforce | % change from 2021-22 | Largest occupational groupings |
|--|-----------------|-------------------------|------------------------|---|
| Grocery, Liquor and Tobacco Product Wholesaling | 11,451 | 15.9 | ↑1.9 (+219 people) | <ul style="list-style-type: none"> Storepersons Delivery Drivers Importers, Exporters and Wholesalers |
| Other Machinery and Equipment Wholesaling | 9,624 | 13.4 | ↓6.9 (-710 people) | <ul style="list-style-type: none"> Advertising, Public Relations and Sales Managers Storepersons Technical Sales Representatives |
| Timber and Hardware Goods Wholesaling | 8,963 | 12.5 | ↑4.5 (+387 people) | <ul style="list-style-type: none"> Sales Assistants (General) Storepersons Sales Representatives |
| Specialised Industrial Machinery and Equipment Wholesaling | 8,807 | 12.3 | ↑11.4 (+900 people) | <ul style="list-style-type: none"> Metal Fitters and Machinists Storepersons Motor Vehicle and Vehicle Parts Salespersons |

As these projections are high level, indicative and subject to change, it is recommended that the focus be on employment trends rather than the numbers in isolation.

By 2025-26, employment in Wholesale Trade is projected to have the 17th fastest growth of all industries in Queensland.



Employment growth in this industry is projected to be lowest in the Outback regions.

| Region | New jobs in 2025-26 | % of regional workforce |
|-----------------------------|---------------------|-------------------------|
| Brisbane | 30 | 2.7 |
| Cairns | 30 | 2.1 |
| Darling Downs - Maranoa | 15 | 2.6 |
| Central Queensland | 213 | 2.3 |
| Gold Coast | -341 | 2.2 |
| Ipswich | 2 | 3.5 |
| Logan - Beaudesert | 85 | 3.2 |
| Mackay - Isaac - Whitsunday | -84 | 2.9 |
| Moreton Bay - North | 40 | 1.8 |

| Region | New jobs in 2025-26 | % of regional workforce |
|---------------------|---------------------|-------------------------|
| Moreton Bay - South | 54 | 2.5 |
| Far North | 1 | 0.5 |
| Outback - North | -10 | 1.4 |
| Outback - South | -3 | 1.6 |
| Sunshine Coast | 130 | 1.8 |
| Toowoomba | 121 | 2.8 |
| Townsville | 167 | 2.0 |
| Wide Bay | 172 | 1.8 |

For more detailed analysis and to access interactive data tools, visit www.jobsqueensland.qld.gov.au/afs

