

ANTICIPATING FUTURE SKILLS



Retail trade



The retail trade engages in the purchase and/or on-selling, without significant transformation, to the general public. It also includes the commission-based buying and the commission-based selling of goods. Goods may be sold using non-traditional means including the internet. It is a large and diverse industry that includes sectors such as motor vehicle and motor vehicle parts retailing, fuel and food retailing, and other store-based retailing, such as hardware, electrical goods and pharmaceutical products.

By 2027-28, it is projected* that there will be:

289,839

people employed in retail trade in Queensland

+9,192

additional people employed since 2023-24

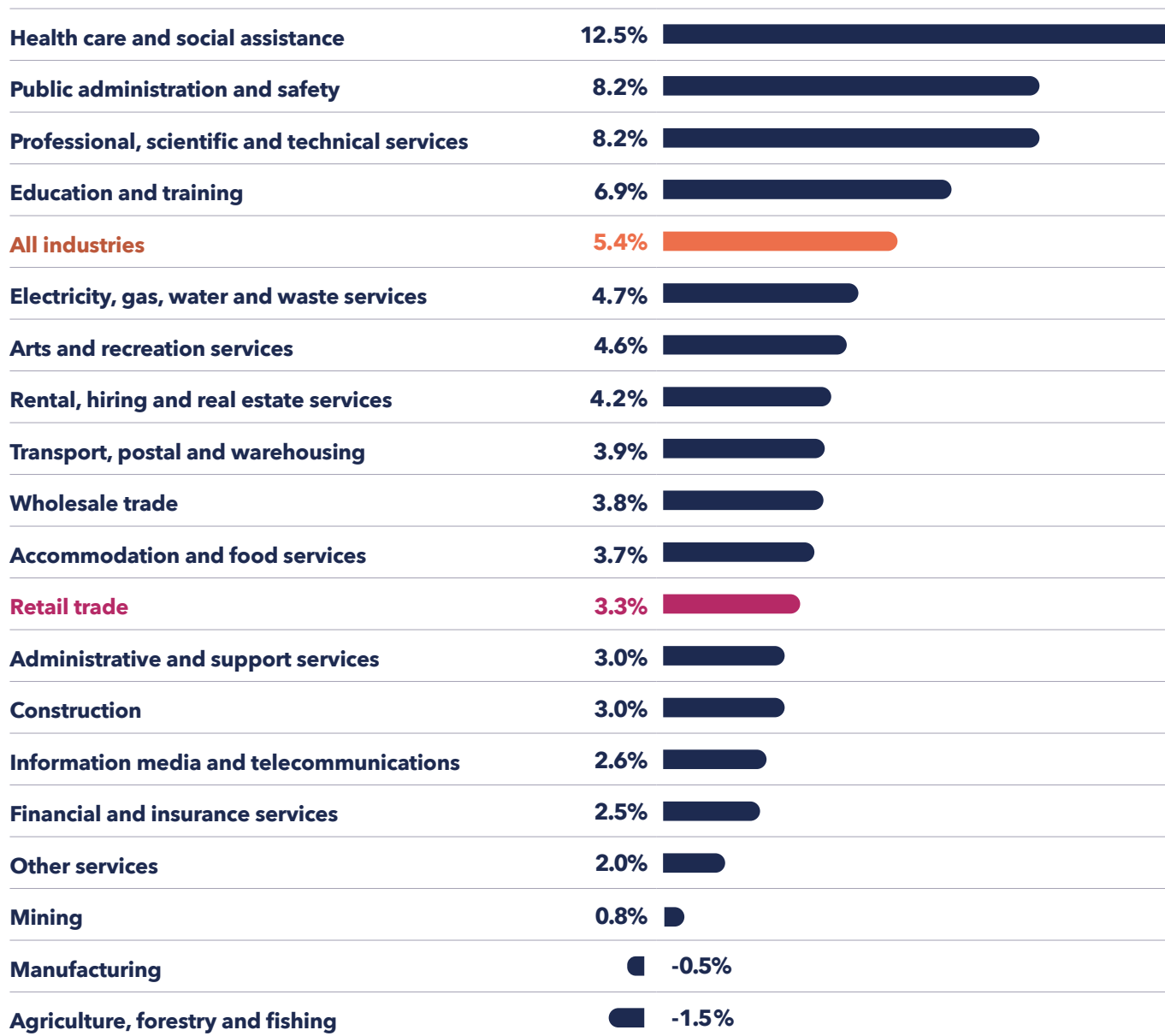


By 2027-28, the four largest retail trade groups will be:

| Supermarket and grocery stores | Pharmaceutical and other store-based retailing | Clothing, footwear and personal accessory retailing | Specialised food retailing |
|---|--|---|---|
| People employed | People employed | People employed | People employed |
| 72,414 25.0% of industry's workforce | 48,077 16.6% of industry's workforce | 30,978 10.7% of industry's workforce | 25,104 8.7% of industry's workforce |
| +2.9% change from 2024 (+ 2,033 people) | +5.9% change from 2024 (+2,688 people) | +2.4% change from 2024 (+740 people) | +4.7% change from 2024 (+1,119 people) |
| Largest occupations | Largest occupations | Largest occupations | Largest occupations |
| <ul style="list-style-type: none">○ Sales Assistants (General)○ Checkout Operators and Office Cashiers○ Shelf Fillers | <ul style="list-style-type: none">○ Sales Assistants (General)○ Pharmacy Sales Assistants○ Pharmacists | <ul style="list-style-type: none">○ Sales Assistants (General)○ Retail Managers○ Storepersons | <ul style="list-style-type: none">○ Sales Assistants (General)○ Retail Managers○ Butchers and Smallgoods Makers |

*Projections are based on the 2024-25 State Budget and are not directly comparable to subsequent Budget Update forecasts for aggregate employment growth. As these projections are high level, indicative and subject to change, it is recommended that the focus be on employment trends rather than the numbers in isolation.

By 2027-28, employment in retail trade is projected to have the eleventh-fastest growth of all industries in Queensland.



The proportion of the workforce in this industry is significant in most regions, except for the Far North region.

| Region | Additional jobs 2027-28 | % of regional workforce | Region | Additional jobs 2027-28 | % of regional workforce |
|-----------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Brisbane | 3,641 | 8.3% | Cairns | 146 | 10.8% |
| Gold Coast | 1,786 | 11.3% | Townsville | 106 | 8.9% |
| Sunshine Coast | 1,275 | 10.4% | Outback - North | 26 | 8.7% |
| Logan - Beaudesert | 590 | 10.6% | Wide Bay | 13 | 9.6% |
| Moreton Bay - North | 496 | 10.4% | Far North | 7 | 5.7% |
| Ipswich | 464 | 8.6% | Outback - South | -25 | 9.1% |
| Moreton Bay - South | 416 | 15.5% | Toowoomba | -40 | 8.5% |
| Central Queensland | 340 | 9.4% | Darling Downs - Maranoa | -337 | 7.8% |
| Mackay - Isaac - Whitsunday | 287 | 10.1% | | | |

For more detailed analysis and to access interactive data tools, visit www.jobsqueensland.qld.gov.au/afs

