

ANTICIPATING FUTURE SKILLS



Wholesale trade



The wholesale trade industry engages in the purchase and on-selling of goods, without significant transformation, to businesses. It also includes the commission-based buying and/or the commission-based selling of goods on behalf of others for a commission or fee without taking title to the goods.

By 2027-28, it is projected* that there will be:

74,069 people employed in wholesale trade in Queensland
+2,743 additional people employed since 2023-24



By 2027-28, the four largest wholesale trade groups will be:

Grocery, liquor and tobacco product wholesaling

People employed

13,599

18.4% of industry's workforce

+6.1%

change from 2024
(+ 776 people)

Largest occupations

- Storepersons
- Importers, Exporters and Wholesalers
- Delivery Drivers

Other machinery and equipment wholesaling

People employed

11,450

15.5% of industry's workforce

+5.5%

change from 2024
(+595 people)

Largest occupations

- Advertising, Public Relations and Sales Managers
- Technical Sales Representatives
- Purchasing and Supply Logistics Clerks

Specialised industrial machinery and equipment wholesaling

People employed

10,071

13.6% of industry's workforce

+6.8%

change from 2024
(+644 people)

Largest occupations

- Metal Fitters and Machinists
- Storepersons
- Technical Sales Representatives

Timber and hardware goods wholesaling

People employed

8,201

11.1% of industry's workforce

+2.0%

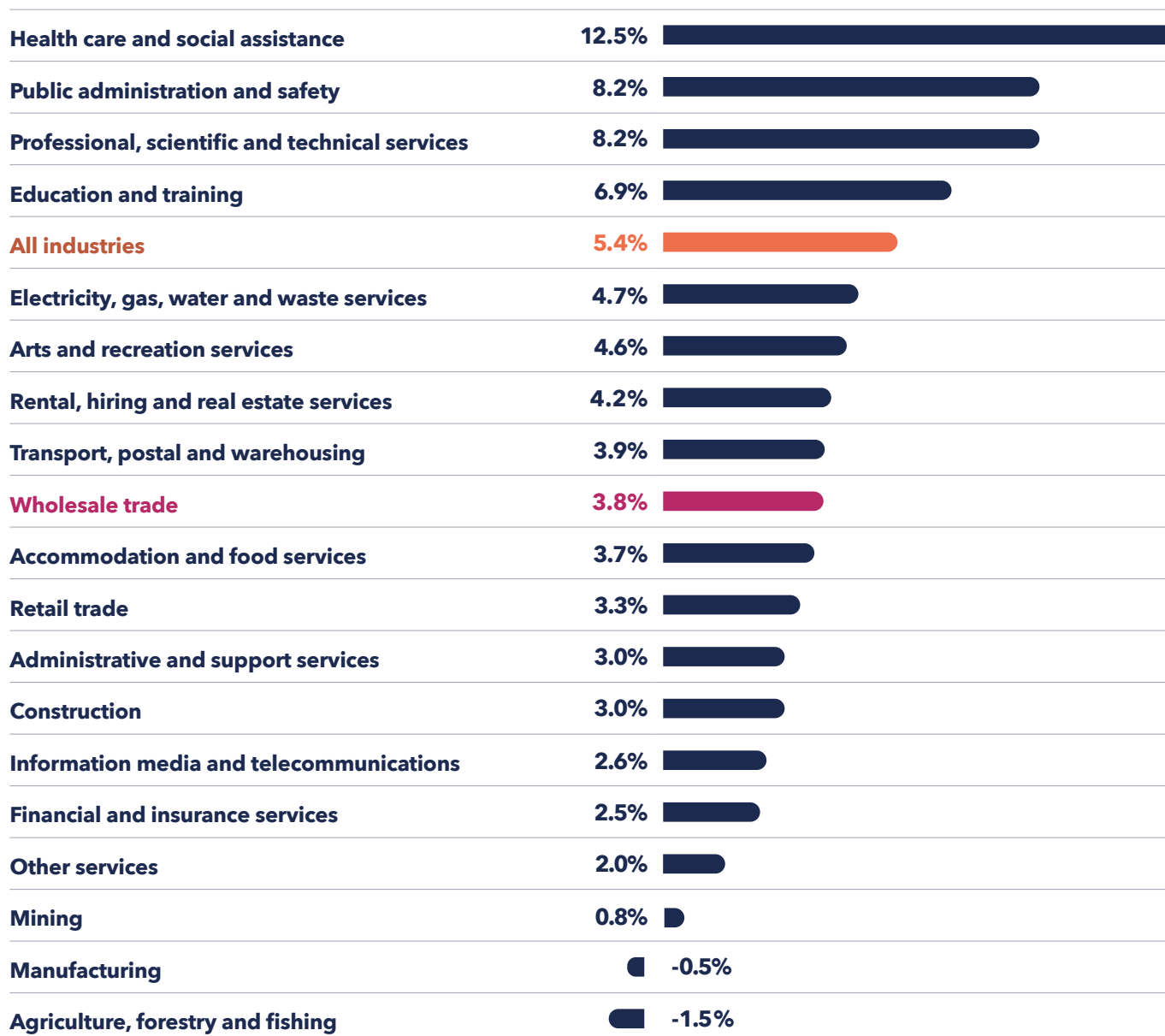
change from 2024
(+158 people)

Largest occupations

- Sales Assistants (General)
- Storepersons
- Sales Representatives

*Projections are based on the 2024-25 State Budget and are not directly comparable to subsequent Budget Update forecasts for aggregate employment growth. As these projections are high level, indicative and subject to change, it is recommended that the focus be on employment trends rather than the numbers in isolation.

By 2027-28, employment in wholesale trade is projected to have the ninth-fastest growth of all industries in Queensland.



New jobs in this industry are projected to be lowest in the Outback regions.

Region	New jobs 2027-28	% of regional workforce	Region	New jobs 2027-28	% of regional workforce
Brisbane	1,137	2.7%	Wide Bay	78	2.0%
Gold Coast	255	2.1%	Logan - Beaudesert	77	2.5%
Ipswich	209	3.4%	Toowoomba	71	3.1%
Townsville	192	2.3%	Sunshine Coast	51	1.5%
Central Queensland	142	2.0%	Moreton Bay - South	51	2.3%
Darling Downs - Maranoa	130	3.6%	Outback - North	19	2.3%
Moreton Bay - North	123	2.3%	Outback - South	7	2.4%
Cairns	102	1.9%	Outback - Far North	4	0.7%
Mackay - Isaac - Whitsunday	94	2.8%			

For more detailed analysis and to access interactive data tools, visit www.jobsqueensland.qld.gov.au/afs

