

ANTICIPATING FUTURE SKILLS



Retail trade



The retail trade engages in the purchase and/or on-selling, without significant transformation, to the general public. It also includes the commission-based buying and the commission-based selling of goods. Goods may be sold using non-traditional means including the internet. It is a large and diverse industry that includes sectors such as motor vehicle and motor vehicle parts retailing, fuel and food retailing, and other store-based retailing, such as hardware, electrical goods and pharmaceutical products.

By 2027-28, it is projected* that there will be:

289,839 people employed in retail trade in Queensland

+9,192 additional people employed since 2023-24

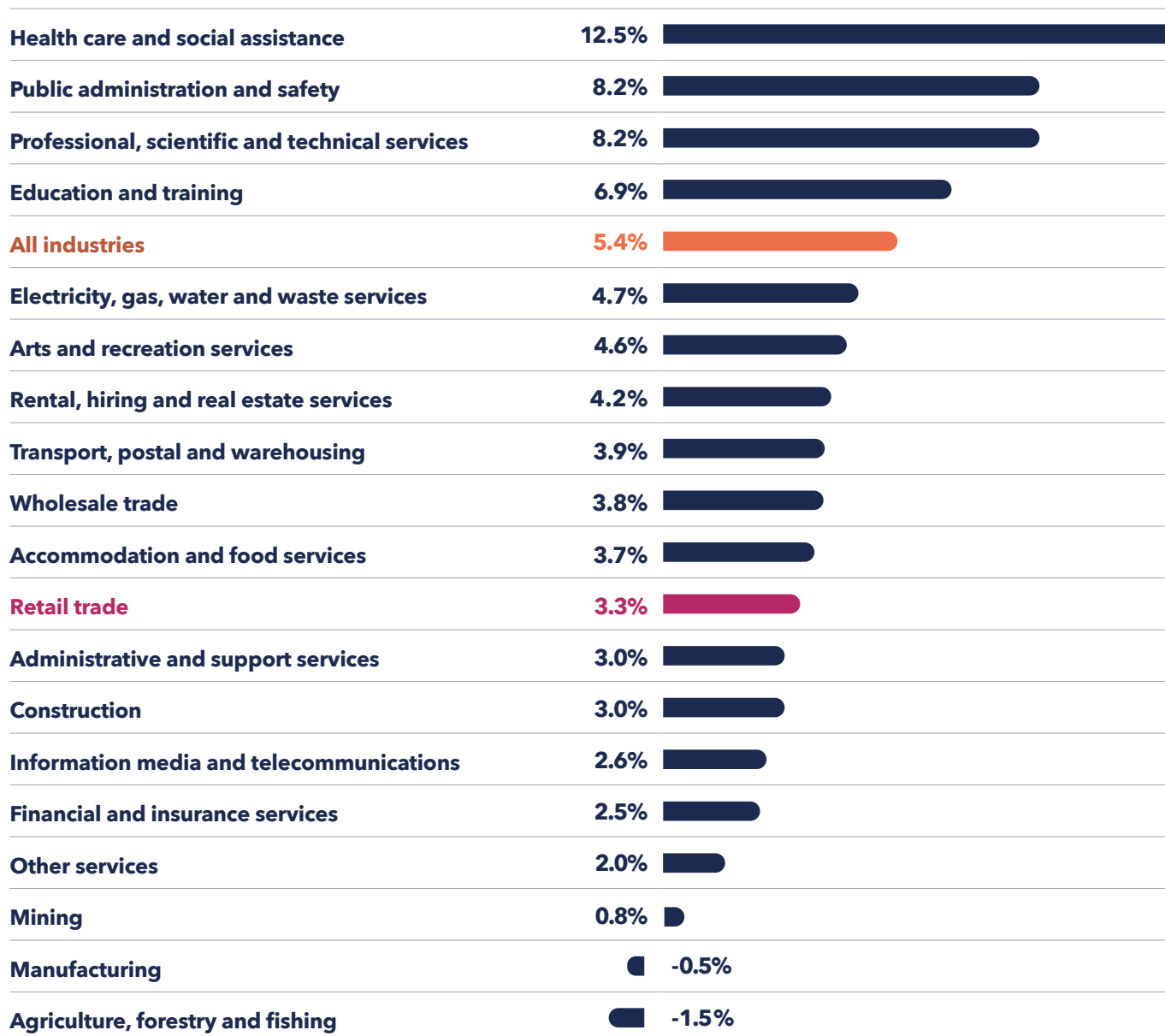


By 2027-28, the four largest retail trade groups will be:

Supermarket and grocery stores	Pharmaceutical and other store-based retailing	Clothing, footwear and personal accessory retailing	Specialised food retailing
People employed	People employed	People employed	People employed
72,414 25.0% of industry's workforce	48,077 16.6% of industry's workforce	30,978 10.7% of industry's workforce	25,104 8.7% of industry's workforce
+2.9% change from 2024 (+ 2,033 people)	+5.9% change from 2024 (+2,688 people)	+2.4% change from 2024 (+740 people)	+4.7% change from 2024 (+1,119 people)
Largest occupations	Largest occupations	Largest occupations	Largest occupations
<ul style="list-style-type: none">○ Sales Assistants (General)○ Checkout Operators and Office Cashiers○ Shelf Fillers	<ul style="list-style-type: none">○ Sales Assistants (General)○ Pharmacy Sales Assistants○ Pharmacists	<ul style="list-style-type: none">○ Sales Assistants (General)○ Retail Managers○ Storepersons	<ul style="list-style-type: none">○ Sales Assistants (General)○ Retail Managers○ Butchers and Smallgoods Makers

*Projections are based on the 2024-25 State Budget and are not directly comparable to subsequent Budget Update forecasts for aggregate employment growth. As these projections are high level, indicative and subject to change, it is recommended that the focus be on employment trends rather than the numbers in isolation.

By 2027-28, employment in retail trade is projected to have the eleventh-fastest growth of all industries in Queensland.



The proportion of the workforce in this industry is significant in most regions, except for the Far North region.

Region	New jobs 2027-28	% of regional workforce	Region	New jobs 2027-28	% of regional workforce
Brisbane	3,641	8.3%	Cairns	146	10.8%
Gold Coast	1,786	11.3%	Townsville	106	8.9%
Sunshine Coast	1,275	10.4%	Outback - North	26	8.7%
Logan - Beaudesert	590	10.6%	Wide Bay	13	9.6%
Moreton Bay - North	496	10.4%	Outback - Far North	7	5.7%
Ipswich	464	8.6%	Outback - South	-25	9.1%
Moreton Bay - South	416	15.5%	Toowoomba	-40	8.5%
Central Queensland	340	9.4%	Darling Downs - Maranoa	-337	7.8%
Mackay - Isaac - Whitsunday	287	10.1%			

For more detailed analysis and to access interactive data tools, visit www.jobsqueensland.qld.gov.au/afs

